

**WRAPPED ICEBERG LETTUCE PROJECTED PRODUCTION COSTS 2002-2003**

Hand labor at \$9.25 per hour (\$6.75 plus SS, unemployment insurance, transportation, workman's compensation, supervision and fringe benefits).

Yield--500 50 lb. cartons per acre 90-120 days to maturity.

OPERATION	Cost	Materials		Hand Labor		Cost Per acre
		Type	Cost	Hours	Dollars	
<b>LAND PREPARATION</b>						
Stubble disc	21.00					21.00
Subsoil 2nd gear	39.00					39.00
Disc 2x	12.50					25.00
Triplane 1x	11.25					11.25
Border, cross check & break borders	19.00					19.00
Flood		Water 1 ac/ft.	16.00	1	9.25	25.25
Disc 2x	12.50					25.00
Triplane 1x	11.25					11.25
Fertilize, spread	7.00	500 lb. 11-52-0	58.75			65.75
List 40" beds	15.00					15.00
<b>TOTAL LAND PREPARATION</b>						<b>257.50</b>
<b>GROWING PERIOD</b>						
Power mulch beds 1x	25.00					25.00
Precision plant and whitefly control	25.00	Coated seed 157M Admire	140.00 75.00			165.00 75.00
Sprinkler irrigate	160.00					160.00
Herbicide	12.50	Kerb	35.00			47.50
Thin				17	157.25	157.25
Cultivate 2x	14.00					28.00
Spike 2X	11.25					22.50
Fertilize & furrow out 2x	13.00	120 lb. N @ .32	38.40			64.40
Water-run fertilizer		60 lb. N @ .32	19.20			19.20
Hand weed 1x				10	92.50	92.50
Irrigate 4x		Water 3 ac/ft.	48.00	12	111.00	159.00
Gated pipe	55.00					55.00
Insect control 5x	10.00	Insecticides	150.00			200.00
Ring roller cleanup	10.00					10.00
<b>TOTAL GROWING PERIOD</b>						<b>1280.35</b>
<b>GROWING PERIOD &amp; LAND PREPARATION COSTS</b>						<b>1537.85</b>
Land Rent (net acres)						225.00
Cash Overhead-----	13 % of preharvest costs & land rent					229.17
<b>TOTAL PREHARVEST COSTS</b>						<b>1992.02</b>
<b>HARVEST COST</b>						
Cut, pack, haul, cool and sell		500 wrapped cartons @	5.25	per carton		2625.00
<b>TOTAL ALL COSTS</b>						<b>4617.02</b>

**PROJECTED PROFIT OR LOSS PER ACRE**

Price/ 50 lb. carton (dollars)

Cartons per acre	Price/ 50 lb. carton (dollars)					Break-even \$/carton
	5.00	6.00	7.00	8.00	9.00	
500	-2117	-1617	-1117	-617	-117	9.23
600	-2142	-1542	-942	-342	258	8.57
700	-2167	-1467	-767	-67	633	8.10
800	-2192	-1392	-592	208	1008	7.74
900	-2217	-1317	-417	483	1383	7.46

\* Harvest cost varies with the shipper, the field conditions and the market